

We have been IBO's for 3 years. We have met many goals in personal success as well as financially. Our next goal as an IBO is to be consistent in our monthly earnings. Quixtar has been a tremendous boost to our lifestyle in involving us with positive, goal seeking people that we otherwise may not know. The benefits of these positive relationships are absolutely priceless; the amount of support we receive from our team is very encouraging. The support team has helped us every step of the way, there has never been any hidden commitments and we always have the information we need to make decisions about registering and how to help others register and be active. We take great pride in always being up front with any prospect about the commitment that will set them up for the most success. We encourage any prospect to do a lot of research, attend some meetings with the group, and even put the business in front of prospects of their own before registering as an IBO. Once the prospect has decided to be an IBO we are honest about the cost of being registered which is around \$310, and learn from them what amount of money and time they are willing and able to put into their business. We also explain that all the products are 180 day guaranteed and will be accepted returned at no cost to them if they are not satisfied, but mostly concentrate on the fact that they do not need to get registered until they are ready and are willing to make some commitments.

If prospects had to wait seven days before getting registered I don't believe my business would be affected. We encourage taking time anyway, and if the prospect is serious about building a business this would only help the IBO feel less pressured. The only person that would be affected by delay of profitability would be the prospect themselves only because it would delay the time they would be able to work toward their monthly goal. Any business that they would do in the meantime can always be help off by seven days with the formality of registering without hindering their potential. We equip every potential IBO with current websites, books, and outside references for them to make an educated decision to become an IBO, if a person is concerned with changing their mind before getting registered they would not become an IBO in our business until that concern has been answered and they are ready to commit to becoming an IBO.

I don't know that providing a list would be the best option unless these IBO's are from the business in which the prospect would be registering so that there is control on what system of business the IBO's are in and that they are active. I think the risk of getting registered with other IBO's would be low but we are truly encouraging for anyone who has seen the business opportunity before us to get back with the person who showed the originally if they have any connection to them to be fair. I don't think I would be comfortable having my personal information shared with prospects that weren't in my group. We always encourage any prospect to get around the group as soon as possible even if just see the business is more that just us. They can usually attend a free open meeting in a hotel conference room or at a house meeting of a current IBO to meet the group, or even come to a Saturday conference to see a large amount of people in the business.

The specifics for earning disclosure are something that would not affect our business because we are very up front about the potential of the business. We also indicate during this topic that we don't just register people in a hurry because this is exactly what brings down the earning of average IBO's when they decide not to build the business.

We definitely share the positive impact the business has had on our lives, we don't always disclose our current income from the business so that we aren't limiting the potential of the prospect. I do feel that sharing this information can be limiting to the prospect. We do always tell of the potential in bonuses available and the check from the bonuses is something we show new IBO's or prospects. We do tell prospects that our business does pay for itself and that is the first point we want to help the get to.